

Listing Agents

Don't Waste Time Marketing a "Broken" House



Have you ever spent months of your time and \$hundreds\$ of dollars marketing a home that turned out to have major problems?

And then your seller was unwilling to fix the problems that were causing buyers to walk away?

Hire Safe & Sound Home Inspection to inspect each of your prospective listings up front. Know ahead of time what the issues are and whether your seller is willing and able to make repairs, or adjust the price accordingly to make up for the problems.

\$25 off

Pre-listing Inspection

**\$299 for listings up to 3000 square feet
less coupon discount = \$274**

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Benefits of a Pre-listing Inspection

- It alerts you, the listing agent, up front if there are problems that may make the property difficult to sell.
- It helps you know whether you're in an impossible situation with a Seller unwilling to make repairs or adjust the price accordingly
- It helps the Seller to price their home realistically.
- It allows the Seller to see their home through the eyes of a critical third-party.
- It helps the Seller to price their home realistically.
- It permits the Seller to make repairs ahead of time so that ...
 - Defects won't become negotiating stumbling blocks later.
 - The Seller has the time to get reasonably priced contractors or make the repairs themselves, if qualified.
- It may encourage the Buyer to waive the inspection contingency.
- It may alert the Seller of items of immediate personal concern, such as carbon monoxide gas.
- It may relieve the Buyer's concerns and suspicions.
- It alerts the Seller to immediate safety issues before agents and visitors tour their home.

"I use Safe & Sound to inspect all of my listings. It helps me know whether the property will sell as-is or if repairs have to be made. It also gives sellers a plan to correct or disclose issues with their homes."

Testimonial from one of our Realtors

Pre-listing inspections help me talk to sellers about the condition of their homes without getting personal. Having a 3rd-party to review the conditions is essential.

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